

SightLine Applications Consulting Services Proposal - 2023



Project Proposal
Prepared for: SightLine Applications

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Date: December 15, 2022

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Executive Summary

Linaro was asked in mid-2022 by SightLine Applications to provide an updated 5.15 Linux Kernel for the Dragonboard 820C and support the integration into Sightline's product. Previous contracts during 2022 have resulted in the delivery of a solution to the original request, but that solution has unearthed several other issues which remain to be resolved. In addition, there are other technical challenges that SightLine has identified as potential areas where Linaro could provide additional support beyond the original engagement.

This agreement outlines the initial terms of an ongoing Developer Services support agreement between Linaro and SightLine.

Proposal

Linaro will provide a very experienced Senior Engineer for software consulting services at the rates detailed below. These services will be provided by Linaro as directed by and agreed upon with SightLine. Linaro will also provide project management services, also at the rates detailed below, in support of the ongoing work.

The Linaro engineer will work on issues as identified by the Sightline team. At the time this agreement was made, the following issues have been identified as work for Linaro to complete:

1. Resolve outstanding issues related to long boot times for the SightLine platform with the 5.15 kernel already delivered.
2. Ensure that all 4 CPUs on the SightLine platform are operating at a minimum clock speed of 1GHz.
3. SightLine are still experiencing boot crashes on their device and on the Dragonboard development platform which Linaro have been unable to replicate on the Dragonboard development platform.
4. Test the Sightline hardware and support the issues raised

As per the previous agreements, Linaro will merge any changes into the Linaro repositories and provide releases at snapshot.linaro.org.

Dependencies

SightLine will ensure the following dependencies are delivered to Linaro in order to facilitate the work described above::

1. One fully-equipped production-level board for testing and development. This device should be of the same revision and configuration as those being used by SightLine engineers.

Project Management

Project communication will be through emails, a recurring project review meeting, and a private Slack channel between the members of the project to be created and managed by Linaro. Linaro will provide access to private git repositories to facilitate the secure and private exchange of software and documents.

As this is a continuation of existing work, there is no need for an additional kick-off meeting. Project communications will continue as previously agreed, with the addition of a bi-weekly status meeting between SightLine and Linaro to be facilitated by the Linaro project manager.

The services will be of professional quality and performed consistently with generally accepted industry best practices. All work is done on a Time and Materials basis. The team will jointly review the budget, progress and assess the priorities during scheduled review meetings.

Terms

Linaro offers to provide SightLine with consulting services during 2023 as an extension of our work to date at the same rates (in US Dollars):

Role	Daily Rate
Senior engineer	\$2,000
Project manager	\$1,400

As the current PO has been consumed by work-to-date, we propose an initial extension for an additional 25 days of engineering + 2 days of project management time. That amounts to a PO of \$52,800. Once time covered by this next purchase order is exhausted, this agreement can be extended at any time during 2023 with the issuance of an additional purchase order in an amount agreed on by both parties.

It has been agreed by both parties that work on the above items will continue to progress while this agreement is being finalized and that any such work will be invoiced retroactively against this agreement.

This agreement will be completed upon Linaro receiving:

- a signed copy of this proposal
- a PO in the amount of USD \$52,800

This proposal expires December 30, 2022

Payment Schedule

Linaro will invoice monthly in arrears based on actual time and materials cost for the project.

All payments are due within 30 days of the invoice being issued.

Expenses

SightLine will reimburse Linaro for shipping expenses for all hardware. Both parties will mutually agree upon the costs for any shipping before shipping occurs. SightLine will pay all shipping expenses immediately after the receipt of the associated invoices.

Travel

Travel is not expected in the delivery of this statement of work. Should travel become necessary, it will be reimbursed by SightLine under terms agreed upon by both parties.

Obligation to Return

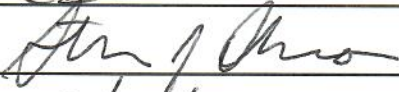

Linaro shall keep any target hardware in good condition. Linaro shall return any SightLine target hardware to SightLine upon completion of the work outlined in this proposal upon request.



Proposal Acceptance

Instructions: Please print this form. Sign to indicate your acceptance of the proposal referenced below, then scan the page to a PDF and email it to Paul Neuhardt <paul.neuhardt@linaro.org>.

Proposal: SightLine Consulting Services Agreement 2023
Version Number: 1.0
Date of Document: December 15, 2022

Approved on behalf of SightLine by:
Name: <u>Steve Olson</u>
Title: <u>CEO</u>
Signature: <u></u>
Date: <u>12/16/2022</u>
Approved on behalf of Linaro Limited by:
Name: <u>Robert A. Booth</u>
Title: <u>Chief Operating Officer</u>
Signature: <u></u>
Date: <u>22 December 2022</u>